



Real Estate Success Institute

1100 East Park Drive
Suite 104
Birmingham, AL 35235
Phone (205)833-6325
Fax (205)833-3350
www.BirminghamRealEstateSchool.com



Mike Carraway
Broker/Real Estate Instructor
Real Estate Success Institute

Date

Dear Applicant,

Thank you for requesting an application packet for Real Estate Success Institute's 60 hour Pre-License class scheduled to start on July 7th, 2008 at 9am.

Please read the 2 page application carefully and allow a little time to fully answer the questions on the application. How you answer the questions will determine your ranking for acceptance into the next class.

Real Estate Success Institute enjoys a solid reputation statewide for its classes, the class content, the instruction style, and it's students pass ratio on the state exam. Our students come from every town and city in the state, from Orange Beach to Huntsville. Because our draw is statewide, and because we have limited seating space (30), we must evaluate each application on its own merits.

Applications received earlier are given a higher priority over applications received later.

You may feel free to write a cover letter and send it in with your application. The cover letter may or may not increase your chances of being accepted for our next class.

Our specialized 2 week Pre-License class employs an instruction technique that we call "selective immersion". Subject areas are "blocked" and students are immersed in this particular area of study for 1 day. The immersion sequence consists of lecture, captivating stories, challenge quizzes, games, videos, and role playing to fully immerse the students into that particular block. This instruction style has demonstrated it's effectiveness across all learning styles through our students results on the state exam. For more information on this unique and ground breaking instruction style, please go to our website at www.BirminghamRealEstateSchool.com and click on "Selective Immersion".

Please visit our website at www.BirminghamRealEstateSchool.com and click on "Student Testimonials" on the left hand menu to see what some of our past students say about the class.



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Real Estate Success Institute also offers the 30 Hour Post License class, CE Classes, and special "Guru Marketing Secrets" seminars. The school also has online help available through a series of videos that answer specific questions that have been raised in past classes. There is an additional fee to use this service but it is highly recommended by past students.

We look forward to helping you achieve everything you want to achieve in your real estate endeavors. Please call our office if you have additional questions at 205-833-6325.

I look forward to seeing you in class,

Mike Carraway
Broker, Real Estate Instructor
Real Estate Success Institute
School Administrator

Real Estate Success Institute

School Application

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Name of Class Applying for: _____

Date Of Class Applying for: _____

Name: _____
Last First Middle

Address 1: _____

Address 2: _____

City: _____ State: _____ Zip Code: _____

Date of Birth: _____ Social Security Number: _____

Home Phone: _____ Work: _____ Cell: _____

E-Mail Address: _____

Real Estate License Number (for Post License & Broker Students ONLY): _____

To become eligible to obtain a SALESPERSON License in Alabama, an applicant who does not hold a current real estate license in another state must:

1. Be a US citizen or lawful permanent resident
2. Be at least 19 years old
3. Show proof of bona fide residency in any state in the US
4. Show proof of high school graduation or GED
5. Not have been convicted of a felony or crime involving moral turpitude
6. Not have had a real estate application of license rejected or revoked in any state within the past 2 years
7. After meeting the education and/or the experience requirements, pass the license examination

Your information will NOT be sold or provided to anyone, except The Alabama Real Estate Commission,

Upon acceptance of this application, in return for the fee of \$ _____, Real Estate Success Institute hereby agrees to provide the _____ class beginning on _____ and ending on _____ for the above listed student/enrollee.

Fee Schedule (circle one)

60 Hour Pre-License Class - \$399 30 Hour Post License - \$229 3 Hour C.E. - \$29 60 Hour Broker Class - \$549

Payment method: **Check #** _____ (enclosed) **Money Order** (enclosed) **Credit Card** (to be paid online upon acceptance of application)
(Circle one)

For Office Use only

Date application received _____ Approved/Rejected Date _____ Fee received Y/N

Notes: _____

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School Application

Why do you want to take this class?

- a) knowledge
- b) to get a real estate license to work full time as a real estate agent
- c) to get a real estate license in case I know someone who wants to buy or sell a home
- d) to get a real estate license to work part time as a real estate agent

Where did you hear about this class/school?

- a) a friend
- b) the internet
- c) newspaper or other publication
- d) a real estate professional
- e) other

Essay questions:

Describe the things that you think real estate agents do on a daily/weekly basis:

Describe your level of commitment to the real estate business at this point in time:

In 100 words or less, why do you want to have a real estate license?

How much money do you expect to make in your first year as a real estate agent?

- a) \$20,000 to \$40,000
- b) \$40,000 to \$60,000
- c) \$60,000 to \$100,000
- d) \$100,000 to \$150,000
- e) \$150,000+

List the 5 most important criteria that you will use to choose a real estate company to affiliate with.

- 1)
- 2)
- 3)
- 4)
- 5)

Your application will be evaluated based on your answers to the application questions on a timely basis. You will be informed within 7 days if you have been accepted for the next scheduled class. All of our classes fill up before the class begins. If you are not accepted for our next available class, we will inform you of our next class dates and place your application in line to be considered for that class date. All applications MUST be accompanied by a check or money order for tuition payment in full. If your application is not accepted, your check or money order will be returned within 10 days.

Even if you are not accepted for our next scheduled class, you can apply for the class after that and still be able to complete the class and take the state exam sooner than you could by taking night or weekend classes at another school.